

**Company Presentation**  
**schloms + partner**  
realizing potentials.

# **schloms + partner** realizing potentials.

**schloms + partner** - the first industry specific consulting and contracting company for the EPS, EPP and EPE particle foam industry.

We offer various new services to support you with your tasks.



# Vision + Mission

## Vision

Realizing potentials - increasing the operational efficiency through analysis and implementation of the saving potentials in practice.

## Mission

Holistic integration of the coefficients of success in the particle foam business:

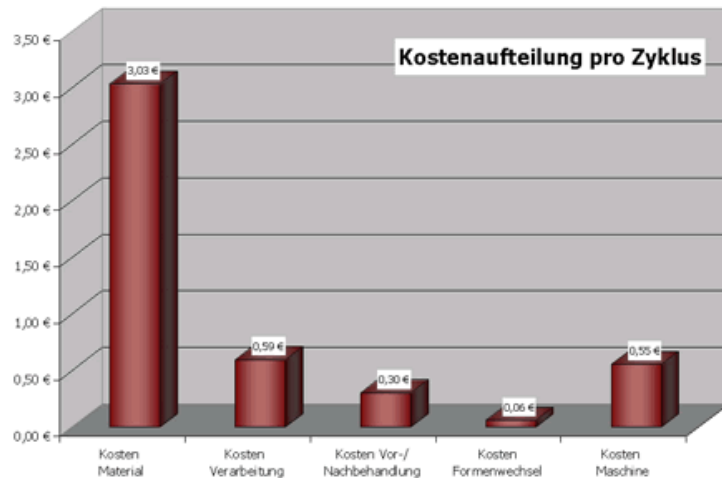
- Coaching - Bridging the knowledge gaps between sales, technology, raw materials, processing, and tooling
- Projecting - Customer care from quotation to complete realisation of a job
- Technical and economical support - Solutions of individual tasks

# Our services





# Economic services



- Do you need a precalculation for a moulded part?
- Does your customer expect a cost reduction during the runtime of a job?
- Do you require machine specific production costs?

We can offer you economic support through the generation of customer specific cost and calculation models after technical analysis of your current production costs.

# Workshops + Coaching

Keeping your staff always at the state-of-the-art, we offer you workshops and coaching in the field of particle foams EPP and EPS:

- Basic principles of the processing technology EPP and EPS
- Process optimization
- Tooling technology
- Evaluation of raw material characteristics
- Cost savings in the energy and productivity sector
- Link between sales and production

# Efficiency Contracting

Contracting is an active participation of customer and contractor in the same subject; both share their efforts and the results to create a win-win situation.

## **Phase I:**

- Potential analysis with following action plan and cost/savings comparison
- Technical and commercial benchmarks based on the existing situation are defined to control the success

## **Phase II:**

- Priority discussion with action plan and timeline
- Closing of contract

## **Phase III:**

- Realisation according to action plan

## **External, department specific consulting to realise complex projects i.e.:**

- Implementation of a new production technology
- Optimization of large scale productions
- Factory/ plant extensions or relocations

### **Phase I:**

- Situation analysis with following action plan and cost/ savings comparison
- Technical and commercial benchmarks based on the existing situation are defined to control the success
- Description of the specific task/ responsibility of partners

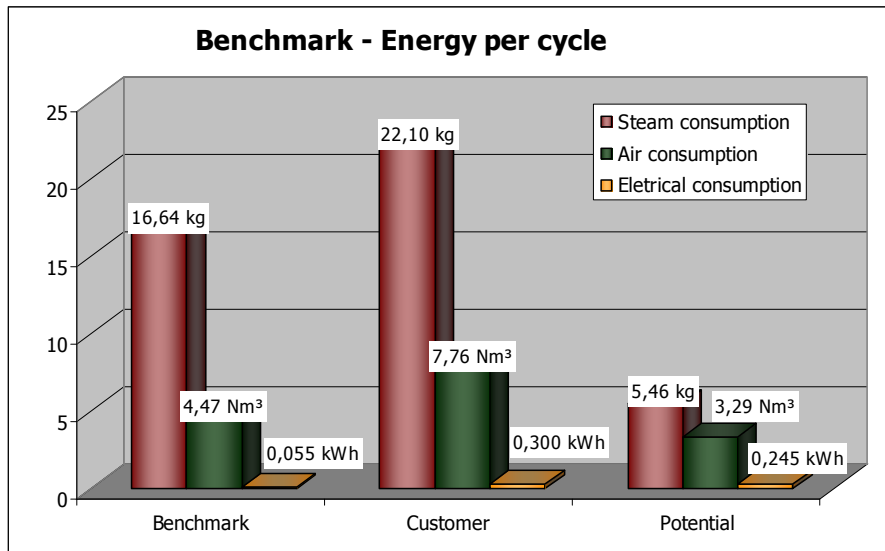
### **Phase II:**

- Conceptual work with all involved partners i.e. raw material-/ tooling-/ machine suppliers
- Presentation of an integrated solution to the customer

### **Phase III:**

- Practical realisation with progress analysis

# Benchmarking



We evaluate your production with focussed viewpoint on productivity and energy consumption. We compare your actual performance with the industry standard or with your target.

We prepare an action plan to realize your specific potentials.

# How to find us

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